

## **REQUEST FOR EXPRESSION OF INTEREST**

### **Qastal Hot Water Well**

The Ministry Of Tourism and Antiquities (MOTA) is eager to announce the Qastal Hot Water site for investors interested in recreational & medical tourism. The hot water well is under the responsibility of the Ministry of Tourism who will be the provider of the site for interested investors upon the acceptance of their investment proposal. The Qastal Hot Water has recently been discovered by the Ministry of Water and Irrigation and that has mineral therapeutic hot water with a unique natural features. No other source inside the Kingdom has the high temperature of 77 ° C. The well's water may even have the highest temperature in the region that is according to the Ministry of Water and Irrigation records.

The hot water is located within Amman governorate; five kilometers distance South of Queen Alia International Airport. Geographically, it is situated in the village of Al-Saifiah, The Canaan Hills Basin, number 28, and it is close to the historical tourist site Al-Mushata Palace. The Investor will have access to up to 200 m<sup>3</sup> of water per hour upon the requirements of his investment through MOTA, and the ability of utilizing the water from the well site at any other site within a radius up to 15 km from the well-conditioned by availability, and this will not change any of the unique characteristics of the hot water according to the Ministry of Water and Irrigation.

**Targeted tourism-related investment activities include, but are not limited to, the following:**

- Therapeutic projects and resorts, Hospitals- Laboratories, Hotels
- Sustainable tourism and environmental projects

- Convention centers and supporting projects
- Entertainment centers, recreational Aqua parks, clubs, restaurants and cafes
- Transit tourism facilities

(MOTA) invites interested investors to visit the site, and complete and submit the prequalification expression of interest application within a period of 30 days from this announcement.

MOTA will arrange a presentation for interested investors on Sunday 15/9/2019 at 10:00 a.m. at MOTA conference room to introduce the site and the objective of investment. Kindly contact Nadia Al-Qudah (ext.: 315) at MOTA to confirm attendance of the presentation.

### **Prequalification Criteria:**

All interested investors need to ensure that they fulfill the following criteria at the time of Expression of Interest, by presenting complete supporting information in the areas mentioned below:

1. Real Estate Project Development expertise with extensive experience in Medical Tourism/Resort Projects.
2. Experience in Tourism Site Management.
3. Experience in International Media and Marketing.
4. Global marketing experience in medical Tourism.
5. Award Winning Design Team.
6. Proof of financial capability.
7. Preliminary concept note of the intended investment.

### **Last date of documents to be delivered**

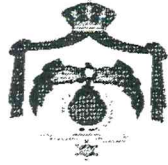
The Expression of Interest documents (**technical and financial**) must be delivered to MOTA by hand / courier no later than the 28/11/2019 at 3:00 p.m

MINISTRY OF TOURISM AND ANTIQUITIES - HASHIMIT KINGDOM OF JORDAN

Unique Qastal Hot  
Water Well

---

Expression of Interest



وزارة السياحة والآثار  
WWW.MOTA.GOV.JO

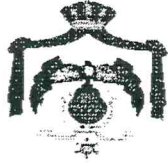


**Disclaimer Statement :**

This document is Expression of Interest and shall not be construed in whole or part as a direct or indirect order, or as a request or authorization to perform work or provide goods. Ministry of tourism and antiquities is under no obligation to award a contract in response to this(EOI). The information in this (EOI) is intended to enable the recipient to formulate a proposal in response to the project requirements set forth. Although this (EOI) contains adequate information, interested party must conduct their own independent diligent assessments and investigations regarding the subject matter of this (EOI).

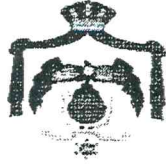
This (EOI) shall constitute part of the contract that will be signed between Ministry of tourism & antiquities and the interested party as a winning bidder.

EOI investing of the Qastal Deep Hot well as a unique therapeutic tourist site in the Middle East, with the temperature of 77c.



## Contents

3	..... Introduction
3	..... Qastal Unique Hot Water
	Targeted tourism-related investment activities include, but are not limited to, the
3	..... following:
3	..... The Ministry of Water and Irrigation Technical Report on the Qastal Deep Hot Well
4	..... Diseases treated by such water
5	..... Request for Expression of Interest
5	..... Submission conditions
6	..... Appendix (1)
6	..... The satellite of Qastal Deep Hot Well
7	..... Appendix (2)
7	..... Confidentiality Agreement
8	..... Form 1: general information
9	..... Form 2: Financial Data of party
10	..... Form 3: ongoing projects
11	..... Form 4: Proposed Project Description



## Introduction

### Qastal Unique Hot Water

- The Qastal hot water has recently been discovered by the Ministry of Water and Irrigation and that has mineral therapeutic hot water with unique natural features. No other source inside the Kingdom has the high temperature of 77 ° C. The well's water may even have the highest temperature in the region, that is according to the Ministry of Water and Irrigation records.
- The hot water is located in the Amman governorate, five kilometers to the south of Queen Alia International Airport. In the village of Al-Saifiah, The Canaan Hills Basin, number 28, and it is close to the historical tourist site Al-Mashta Palace. The Investor will be provided up to 200m<sup>3</sup> of water per hour upon the requirements of his investment through MOTA and the ability of dragging the water from the well site to any other site up to 15 km from the well is available and won't change any of the unique characteristics of the water according to the ministry of Water and Irrigation.

Targeted tourism-related investment activities include, but are not limited to, the following:

- Therapeutic projects and resorts, Hospitals- Laboratories, Hotels
- Sustainable tourism and environmental projects
- Convention centers and supporting projects
- Entertainments centers, Aqua parks, clubs, restaurants and cafes
- Transit tourism facilities

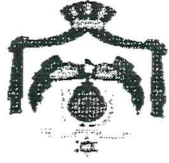
### The Ministry of Water and Irrigation Technical Report on the Qastal Deep Hot Well

**First:** microbiology: The biological contents of the well's water are within the limits of the first category of microbiological criteria.

**Second:** Physically: the results showed that the temperature of the water in the well can reach to 77 ° C, as well as a decrease in the pH to 6.2 units.

**Third:** The results showed an increase in the total soluble salts to about 1600 mg/L, as well as an increase in the iron rate to 3.5 mg/L and an increase in chloride to 720 mg/L.

**Fourth:** Water does not negatively affect the forest trees.



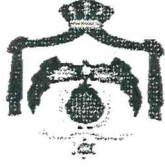
وزارة السياحة والآثار

WWW.HOTA.GOV.JO



#### Diseases treated by such water:

- Articular inflammation (arthritis).
- Rheumatoid fibrous muscles(Fibromyalgia)
- Nerves Inflammation of the
- Paralysis and limb weakness.
- Neurological and psychological diseases.
- Gout.
- Respiratory diseases (chronic sinusitis, bronchitis, chronic asthma)
- Skin diseases (scabies, eczema, acne, psoriasis).
- Parties
- Joint stiffness and fractures accompanied by complications of wrong healing.



## Request for Expression of Interest

The applicant must complete the investment application forms and attach the following documents to the application:

1. Information about the company, organization, association or other represented by it, accompanied by recent certificates of registration showing the date of registration.
2. Attach any documents about the company's experience in the management and operation of similar tourism services or relevant activities, international media and marketing, and in medical tourism.
3. Present a concept note of the intended investment at the site.
4. The applicant will be expected to produce and implement a business plan for the project which will be subject to approval by MOTA. The plan should include matters related to the management and operations of the site, services, site services facilities, management system, adoption of best practices, the methodology of the work to be followed, and relations with other private sector and local community.
5. A proof of financial Capabilities.

### Submission conditions

1. **Submission of the Expression of Interest does not commit MOTA to award a contract.**
2. **Only the complete execution of a written contract by the interested investor and MOTA will obligate the Ministry in accordance with the terms and conditions therein.**
3. **MOTA reserves the right to modify these and other Request for Expression of Interest requirements and/or invite additional respondents and proposals.**
4. **MOTA will maintain strict confidentiality in receipt of and possession of Expressions of Interest including clarifications and other submissions during the process and expects respondents to reciprocate.**
5. **Any clarification required should be in writing or by email to:**

E-mail: [nadia.q@mota.gov.jo](mailto:nadia.q@mota.gov.jo)





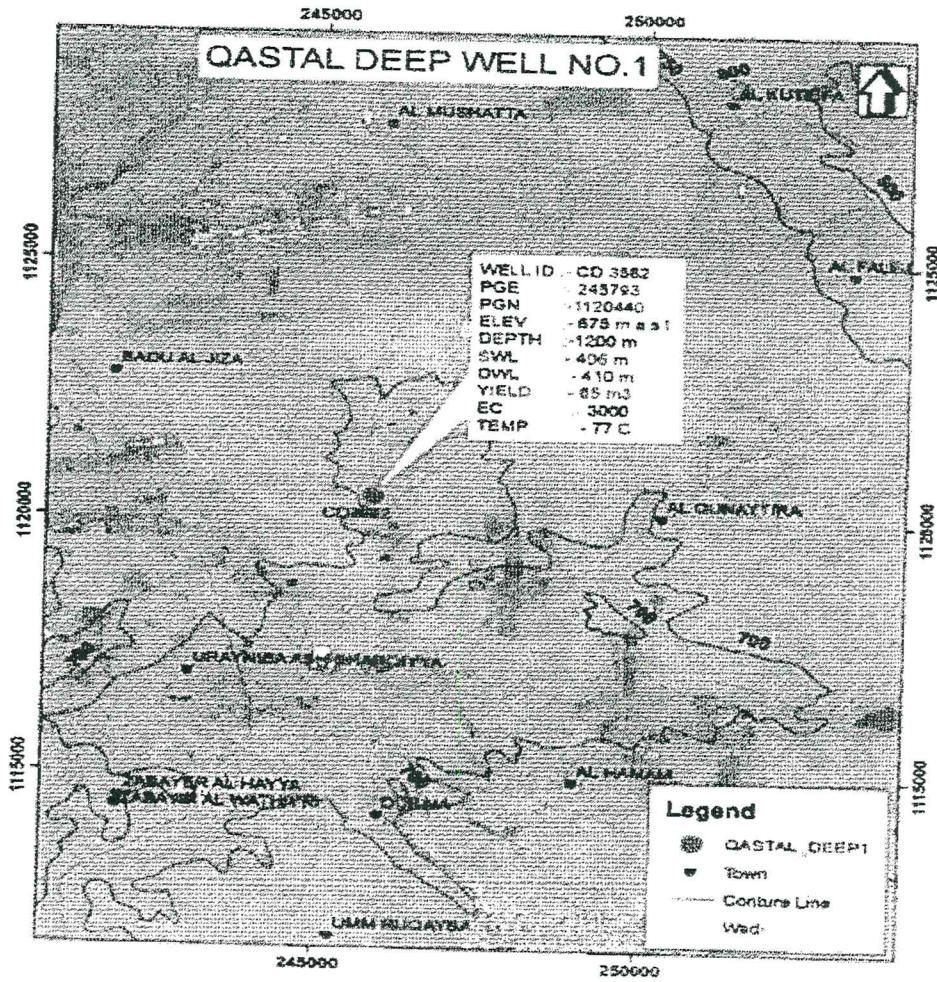
وزارة المياه والري

WWW.MOTA.GOV.JO



Appendix (1)

### The satellite of Qastal Deep Hot Well





## Appendix (2)

### Confidentiality Agreement

MOTA undertakes to treat all tender submissions as confidential.

Submission and supporting documents, data and other material will be used solely for the purpose of evaluating the suitability of tendering bodies.

MOTA may, as part of this process, disclose detailed information relating to Tenders to its officers, employees, or advisors and any related government party. MOTA also reserves the right to disseminate information that is materially relevant to the attaining to all Tenderers, even if the information has been only requested by one Tender, subject to the duty to protect each tender's confidentiality in relation to its Tender.

Those submitting tenders are required to agree to the confidentiality conditions below.

Please sign where indicated and return this page along with your Tender.

1. Tenderers shall at all times treat the contents of the Tender Document and any related documents as confidential;
2. Tenderers shall not disclose, copy, reproduce, distribute or pass any of the information to any other person at any time or allow any of these things to happen;
3. Tenderers shall not use any of the information for any purpose other than for the purposes of submitting a Tender; and
4. Tenderers shall not undertake any publicity activity within any section of the media.

Tenderers may disclose, distribute or pass any of the information to the Tenderer's advisers, sub-contractors or another person provided that either:

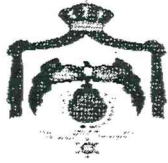
5. This is done for the sole purpose of enabling a Tender to be submitted and the person receiving the information undertakes in writing to keep the information confidential on the same terms as if that person were the Tender; or
6. The tenderer obtains the prior written consent of MOTA in relation to such disclosure, distribution or passing of information; or
7. The disclosure is made for the sole purpose of obtaining legal advice from external lawyer in the relation of the procurement; or
8. The Tenderer is legally required to make such a disclosure.

Signed \_\_\_\_\_

Name \_\_\_\_\_

Company \_\_\_\_\_

Date \_\_\_\_\_



وزارة السياحة والآثار  
WWW.MOTA.GOV.JO



Application forms

### Form 1: general information

Name:	
-------	--

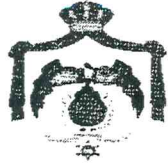
Head office address	
Telephone number	
E-mail address	

Local office address (if any)	
Telephone number	
E-mail address	

Country and year incorporated	
-------------------------------	--

Main Lines of Business	Since
1.	
2.	
3.	
4.	
5.	
6.	
7.	

Please attach information on registration and ownership

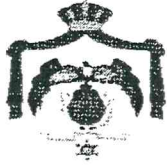


وزارة السياحة والآثار  
WWW.MOTA.GOV.JO



**Form 2: Financial Data of party**

Brief of financial capabilities and size of business for the company

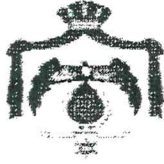


وزارة السياحة والآثار  
www.mota.gov.jo



### Form 3: ongoing projects

Projects	Experience in Medical Tourism/ resort	Experience in Site Management	Experience in media and Marketing	% ownership at the establishment
1.				
2.				
3.				
4.				
5.				



وزارة السياحة والآثار  
WWW.MOTA.GOV.JO



#### **Form 4: Proposed Project Description**

Please present a full description of the proposed project at the Qastal Well site

**Please be noted that in the case of agreement with a certain party to invest in the Hot Qastal Well, the project will be subjected to the laws, regulations and instructions of the Hashemite Kingdom of Jordan.**